



### Scoring Method

Both systems were scored by rating them against the **Stated Requirements** and the **Additional Criteria** on a scale from 1 to 10 with 10 being best. Each system was scored relative to the other. For example, if one system evaluated significantly better than the other for any requirement, it might receive the high score of 8 while the other might receive the low score of 3 for that requirement. Scores do have a subjective component but are primarily based on objective tests.

Each Stated Requirement and Additional Criteria were individually weighted with a multiplier between 0.0 and 1.0 according to its importance relative to its fellow Stated Requirements and Additional Criteria. Lastly, Stated Requirements and Additional Criteria were weighted with a multiplier between 0.0 and 1.0 according to their importance relative to each other.

### Scoring Summary

Score / System	Stated Requirements Raw Score	Normalized Stated Requirements Raw Score	Additional Criteria Raw Score	Normalized Additional Criteria Raw Score	Adjusted Aggregate Raw Score	Normalized Adjusted Aggregate Raw Score
Ektron CMS400.net	210.8	100.0	21.5	100.0	200.0	<b>100.0</b>
Microsoft CMS 2002	203.3	96.4	16.9	78.6	175.0	<b>87.5</b>

Stated Requirements Weighted Multiplier	1.0
Additional Criteria Weighted Multiplier	1.0



**Stated Requirements**

System / Requirement	Requirement Weighted Multiplier	Ektron CMS400.net score	Microsoft CMS 2002 score	Ektron CMS400.net weighted score	Microsoft CMS 2002 weighted score
<b>Roles Management</b>					
Multi-role capability, groupable	1.0	10.0	10.0	10.0	10.0
Group access control at section level or better	1.0	10.0	10.0	10.0	10.0
Integrates with Windows authentication	0.4	10.0	10.0	4.0	4.0
<b>Authoring and Transformation</b>					
Purely browser-based	1.0	10.0	10.0	10.0	10.0
WYSIWYG web page editing	1.0	10.0	7.0	10.0	7.0
Direct HTML editing	0.8	10.0	10.0	8.0	8.0
	0.2	5.0	3.0	1.0	0.6
	0.2	10.0	10.0	2.0	2.0
	0.7	10.0	10.0	7.0	7.0
Uses Microsoft SQL Server	0.5	10.0	10.0	5.0	5.0
ADA Level 1 compliance for published content	1.0	10.0	7.0	10.0	7.0
<b>Aggregation</b>					
Support for non-HTML document types	1.0	10.0	10.0	10.0	10.0
Optional processing of syndicated content	0.2	8.0	9.0	1.6	1.8
Allows integration of custom and 3rd party applications	1.0	7.0	8.0	7.0	8.0
<b>Tagging and Metadata</b>					
Support for simple meta tags	0.8	10.0	10.0	8.0	8.0
<b>Workflow</b>					
Linear tasking and workflow	1.0	10.0	10.0	10.0	10.0
Optional monitoring and notification of workflow	0.5	10.0	10.0	5.0	5.0
Optional monitoring and notification of workflow via email	0.3	10.0	10.0	3.0	3.0
Logging, auditing and reporting of published content	0.7	10.0	10.0	7.0	7.0
Ability to publish in 30 minutes or less	1.0	10.0	8.0	10.0	8.0
<b>Library Services</b>					
Ability to roll back to last published version	0.6	10.0	10.0	6.0	6.0
<b>Page Generation</b>					
Write complimenting applications in ASP.net	1.0	10.0	10.0	10.0	10.0
Meets speed and availability requirements	1.0	10.0	10.0	10.0	10.0
<b>Searching</b>					
Allows for integration of Google search engine	0.7	10.0	9.0	7.0	6.3
<b>Personalization</b>					
Optional ability to introduce personalization	0.2	6.0	8.0	1.2	1.6
<b>Privileges Management</b>					
Allows for use of Windows authentication of privileged content	0.7	10.0	10.0	7.0	7.0
<b>Caching and Replication</b>					
Ability to load balance production web servers if necessary	0.6	10.0	10.0	6.0	6.0
<b>Other Formats</b>					
Ability to build email templates from CMS content	0.5	10.0	10.0	5.0	5.0
<b>Other Requirements</b>					
Runs entirely on Windows OS's	1.0	10.0	10.0	10.0	10.0
Runs on ASP.net	1.0	10.0	10.0	10.0	10.0
Total cost less than \$25,000	1.0	0.0	0.0	0.0	0.0



**Additional Criteria**

System / Requirement	Criteria Weighted Multiplier	Ektron CMS400.net score	Microsoft CMS 2002 score	Ektron CMS400.net weighted score	Microsoft CMS 2002 weighted score
Ease of implementation and maintenance	0.3	8.0	7.0	2.4	2.1
Ease of administration and use	0.9	9.0	8.0	8.1	7.2
Non-requirement features	0.7	9.0	3.0	6.3	2.1
Maturity of product and rate of product development	0.5	8.0	9.0	4.0	4.5
Stability of parent company	0.1	7.0	10.0	0.7	1.0
				<b>21.5</b>	<b>16.9</b>



## Eliminated Systems

System	Comment
Vignette ( <a href="http://www.vignette.com">www.vignette.com</a> )	Cost more than \$25,000
Broadvision ( <a href="http://www.broadvision.com">www.broadvision.com</a> )	Cost more than \$25,000
Documentum ( <a href="http://www.documentum.com">www.documentum.com</a> )	Cost more than \$25,000
Interwoven TeamSite ( <a href="http://www.interwoven.com">www.interwoven.com</a> )	Cost more than \$25,000
Stellent Universal Content Management ( <a href="http://www.stellent.com">www.stellent.com</a> )	Cost more than \$25,000
IBM Workplace Web Content Management ( <a href="http://www.lotus.com">www.lotus.com</a> )	Cost more than \$25,000
XyEnterprise Content@ ( <a href="http://www.xyvision.com">www.xyvision.com</a> )	Cost more than \$25,000
CoreMedia CMS 2005 ( <a href="http://www.coremedia.com">www.coremedia.com</a> )	Cost more than \$25,000
	Cost more than \$25,000
	Cost more than \$25,000
	Cost more than \$25,000
FileNet Web Content Manager ( <a href="http://www.filenet.com">www.filenet.com</a> )	Cost more than \$25,000
Day Communiqué ( <a href="http://www.day.com">www.day.com</a> )	Cost more than \$25,000
Tridion R5 ( <a href="http://www.tridion.com">www.tridion.com</a> )	Cost more than \$25,000
Mediasurface 5.2 ( <a href="http://www.mediasurface.com">www.mediasurface.com</a> )	Cost more than \$25,000
IXOS-Obtree C4 ( <a href="http://www.obtree.com">www.obtree.com</a> )	Cost more than \$25,000
Roxen CMS 4 ( <a href="http://www.roxen.com">www.roxen.com</a> )	Cost more than \$25,000
Serena Collage ( <a href="http://www.serena.com">www.serena.com</a> )	Cost more than \$25,000
PaperThin CommonSpot ( <a href="http://www.paperthin.com">www.paperthin.com</a> )	Cost more than \$25,000
Ingeniux CMS 4.2 ( <a href="http://www.ingeniux.com">www.ingeniux.com</a> )	Cost more than \$25,000
RedDot CMS 6.1 ( <a href="http://www.reddot.com">www.reddot.com</a> )	Cost more than \$25,000
Microsoft FrontPage ( <a href="http://www.microsoft.com">www.microsoft.com</a> )	Requires installation of client software
Macromedia Contribute ( <a href="http://www.macromedia.com">www.macromedia.com</a> )	Requires installation of client software
Sakai ( <a href="http://www.sakaiproject.com">www.sakaiproject.com</a> )	Non-commercial, non-asp.NET
OpenCMS ( <a href="http://www.opencms.com">www.opencms.com</a> )	Non-commercial, non-asp.NET
Joomla ( <a href="http://www.joomla.com">www.joomla.com</a> )	Non-commercial, non-asp.NET
Cofax ( <a href="http://www.cofax.com">www.cofax.com</a> )	Non-commercial, non-asp.NET
JeICMS (our own product)	Non-commercial, non-asp.NET